

**Deborah Stone**

<b>“Political Reasoning”</b>	<b>“Rational Decision Making”</b>
“Is reasoning by metaphor and analogy” - Strategic portrayal for persuasion’s sake	Hoping to make policy instead with rational, analytical, and scientific methods.
	<ol style="list-style-type: none"><li>1. <i>Model of Society</i> - “viewed as a collection of autonomous, rational decision makers who have no community life.”</li><li>2. <i>Model of Reasoning</i> - “is rational decision making”</li><li>3. <i>Model of Policy</i> – policies created in a fairly orderly sequence of stages almost as if on an assembly line<ul style="list-style-type: none"><li>- Identify objects</li><li>- Identify alternative courses of action for achieving objectives</li><li>- Predict the possible consequences of each alternative</li><li>- Evaluate the possible consequences of each alternative</li><li>- Select the alternative that maximizes the attainment of objectives</li></ul></li></ol>

The policy making process parallels’ the cognitive steps of the rational model of decision making - Government becomes a rational decisions maker writ large – albeit not a very proficient one.